our news

october 2021 update #8

advisor academy

We're pleased to announce that we're launching the Odyssey Adviser Academy this November. As pretentious as that sounds, the aims are fairly simple:

- It's aimed at the less-experienced / new / young up-and-coming adviser.

- Over the course of a year, we're offering 2 hours of CPD per month – 1 hour structured (via an online learning hub) and 1 hour engaging with an Odyssey mentor (with a view to discussing/chatting about the course and working through ideas and examples of what's worked in the past for SIPP and SSAS). Hopefully compliance officers will be pleased.

- The aim of the course is to provide the sort of expertise that we think will be helpful (if not vital) for any younger adviser looking to promote and 'sell' SIPP and SSAS, look in-depth at what they're used for, what they shouldn't be used for and so on. The programme will take them from the basics of pensions right through to the sharp end of complexity and all that lies in between.

- 'Graduates' will get a very nice certificate – but also fee discounts on Odyssey services following certification to help them (we hope) carve out a space in the market.

We have limited spaces available for the course because it'll be us here delivering it… and as pleasurable as it might be, we can't spend all our time chatting in Starbucks (or other coffee shops we are not affiliated to in any way) or (if Andrew has his way) learning about SIPP and SSAS while walking on mountains in the fresh air (anyone under Andrew's tutelage will need sturdy boots).

If you want to nominate any of your younger advisers for the course, (or you are one yourself) please can you let me know as soon as possible. If we are over-capacity we will look to agree a future timescale with anyone we can't fit in this time around. Initially, we'd be looking at 1 adviser per firm but we'll try to be as flexible as we can be.

If you're interested, have any queries, or want details of the full course outline, please let me know.

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